

A photograph of the Fresno city skyline at sunset. The sun is low on the horizon, creating a warm orange and yellow glow. The city buildings are silhouetted against the sky. The Fresno County Courthouse is prominent in the center. The text '2024' is overlaid in large white letters.

2024

Partnership Opportunities

Business Prosperity ■ Community ■ Fresno County

Who We Are

For over 40 years, Fresno County Economic Development Corporation has been building relationships throughout Central Valley, the nation, and the world. With a knowledgeable staff, influential board, and strong network of committed investors we are able to attract, expand, and retain business in Fresno County, and grow the California dream. We are excited for you to become an important part of economic development!

Be a part of Economic Development

- ✓ Grow your business and take advantage of regional incentives
- ✓ Promote job creation and reduce unemployment
- ✓ Make Fresno County the place where businesses arrive and thrive



Fresno County
EDC

Growing the California Dream

OUR NETWORK

We promote Fresno County deliberately through our strategic partnerships to an audience that extends from Fresno County to the nation and beyond.



FRESNO COUNTY

15 Cities
Local Businesses
Real Estate Brokers
Workforce



STATE WIDE

CA Central Valley EDC
Governor's Office of
Business & Economic Dev.
Multiple Trade Shows
Team California
CALED



NATIONAL

Multiple Broker Missions
Select USA



INTERNATIONAL

International Council of
Shopping Centers
International Trade Missions
International Economic
Development Council

By partnering with EDC, you are helping shape the future of Fresno County. With investment from more than 100 companies, public agencies and private organizations, EDC is able to provide direct services to help companies grow and lead initiatives to enhance the region's competitiveness. In turn, we provide EDC investors with a variety of information, opportunities, access and support.



Events

Hosted throughout the year, our events feature some of the region's most prominent businesses, community leaders, and brokers. They prove valuable hubs for networking.

APRIL

Real Estate Forecast

October

Annual Investor Meeting

Other Events

EDC Hosted Events throughout the year



Our Services

- ✓ Economic Incentives
- ✓ Business Growth Assistance
- ✓ Marketing & Visibility
- ✓ Regulatory and Permitting
- ✓ Research
- ✓ Site Selection
- ✓ Targeted Attraction
- ✓ Utility Cost Analysis
- ✓ Workforce Resources

INVESTOR BENEFITS

	Copper \$1,000	Bronze \$1,500	Silver \$2,500	Gold \$5,000	Platinum \$10,000	Diamond \$25,000
Annual Investor Meeting tickets	0	2	3	4	8	10
Invitations to grand openings, press conferences, Business to Business networking opportunities and partner events	✓	✓	✓	✓	✓	✓
Recognition in annual publications	✓	✓	✓	✓	✓	✓
Your company logo on EDC website	✓	✓	✓	✓	✓	✓
Monthly Newsletter	✓	✓	✓	✓	✓	✓
EDC Staff attendance at your promotional event	✓	✓	✓	✓	✓	✓
Real Estate Forecast Seats		2	3	4	8	10
Spotlight opportunities in EDC communications (Business to provide content)		1	2	3	4	6
Access to Business Research			✓	✓	✓	✓
EDC Staff Meeting Presentation			✓	✓	✓	✓
Discounted Custom Research and Reports				30% off	50% off	100% off
Invitation to participate in international trade shows and missions and leadership trips (Business to pay travel expenses)				✓	✓	✓
Priority Seating at Events				✓	✓	✓
Featured in Monthly newsletter (Business to provide content)					1	2
Preference for Board of Directors seat					✓	✓
EDC Board of Directors Presentation					✓	✓
Your company logo on EDC homepage					✓	✓
Speaking opportunity at Real Estate Forecast						✓

Our Investors

Join our growing network today!



PLATINUM

California State University, Fresno
Community Medical Centers
Cook Land Company
Fresno Grizzlies
JP Morgan Chase & Co.
NextEra Energy Resources
Pacific Gas and Electric
The Business Journal
T-Mobile
Tri Counties Bank

GOLD

A-C Electric Company
Alert-O-Lite, Inc.
AT&T
Baker, Manock & Jensen
Business Street Media Group
Caglia Environmental
Career Nexus
Central Valley Community Bank
Colliers International, Inc.
CORE Business Interiors
Diversified Development Group
Fennemore Dowling Aaron
Fowler Packing Company, Inc.
Fresno Area Construction Team (FACT)
Fresno Chamber of Commerce
Fresno City College/SCCCD
Fresno Economic Opportunities Commission
Fresno Housing
Fresno, Madera, Kings Tulare Building Trades Council
Fresno Metropolitan Flood Control District
Fresno Regional Workforce Development Board
John R. Lawson Rock & Oil, Inc.
Kaiser Permanente
Manco Abbott, Inc.
Newmark Pearson Commercial
Noble Credit Union
Precision Civil Engineering, Inc.
Quiring General, LLC
Sol Development Associates, LLC
Valley Health Team, Inc.
Van-G Trucking, Inc.
Wells Fargo Bank
Weibe Hinton Hambalek, LLP
Wiebe Hinton Hambalek, LLP

SILVER

1060 Fulton Mall, LLC
AERA Energy LLC
BNSF Railway
California Health Sciences University
Chevron U.S.A., Inc.
Fresno Unified School District
Intersect Power, LLC
Jeffrey Scott Agency
Media Solutions Inc.
Saint Agnes Medical Center
SKW Capital Management, LLC
Span Construction & Engineering, Inc.
United States Cold Storage
Valley Wide Beverage Company

BRONZE

Access Plus Capital
Buk Wagner, SIOR & Charlie Schuh, CCIM
Comcast
Don Pickett & Associates
Fresno Pacific University
Mid-Valley Disposal
One-Putt Broadcasting
Premier Valley Bank
Stravinski Development Group, LLC
Valley Children's Healthcare
Wawona Frozen Foods

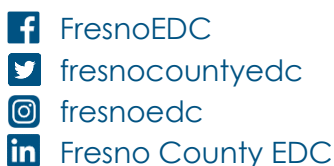
COPPER

AmeriGuard Security Services, Inc.
Buzz Oates
California Bank & Trust
California Realty Capital, Inc.
Cen Cal Business Finance Group
DiBudio & DeFendis Insurance Group
Downtown Fresno Partnership
Fresno Association of Realtors
Guarantee Real Estate
Johanson Transportation Service
Kingsbarn Real Estate Capital
Lance-Kashian & Company
Linda Hogan Insurance
MBS Accountancy Corporation
Old Republic Title Company
Proteus Inc.
Seneca Resources Corporation
Southwest Strategies
TETER
U.S. Bank
Weintraub Tobin

CONTACT:

559.476.2500

www.fresnoedc.com



With the support of Investors, the EDC helps businesses thrive, and promotes the successes of the Central Valley throughout California, the Nation, and the World. With new investment, the EDC will continue building its network, forming strong partnerships and building success throughout our valley.

Nicholas Audino | Newmark Pearson Commercial